

Eastern Australia and New Zealand

# **Project Management**

# **OUR BUSINESS MODEL**

Your projects are more complex than ever and you need to get them built on schedule, on budget and with less people, Swagelok can help!

The use of Small Bore Tubing is ubiquitous in construction projects, and given 20.4% of all reported hydrocarbon leaks were related to instruments how do you maintain life cycle integrity of your installations?

Swagelok's Project support can work with your team to manage these risks through control of your standardisation efforts, personal competency compliance, along with design, installation & inspection activities.

# **WE'RE HERE TO SUPPORT YOU!**

We will work alongside your project teams to bring our over 70 years of experience in the industry to deliver the life cycle integrity you need to meet today's environmental and corporate citizen's goals.

Your dedicated project team will help deliver your unique project imperatives by providing comprehensive material management and product selection support.

Our global network provides worldwide visibility and connectivity helping deliver oversight and standardisation all while delivering targeted product logistics and maintaining the commercial advantage you set out to achieve.

# **DO YOU HAVE A SUPPORTER?**

Are your suppliers truly supporting your needs?

Are you looking for more than a supplier?

Do you need someone who is focused on ensuring your project is on time and you save money?

Are you equipped with the technical resources you need to specify the right solution?

Do you need one company who can do all of these things and more?





# **OUR CUSTOMERS SAY...**

We've used thousands of Swagelok components including valves, compression fittings and regulators in a recent project. Without Swagelok we wouldn't of had the certainty of quality in such a critical application.

Swagelok's website makes it super simple for us to design and quote systems

Excellent support for over 20 years, I have found the staff and Swagelok products to be the best available.

Always available to provide the correct solutions to any fabrication and assembly requirement.

Providing excellent quality fittings and components on time, every time.

Awesome people to deal with, customer service is second to none.



Eastern Australia and New Zealand

# ... we focus on you

# WHAT YOU WILL NEED FROM A TRUE BUSINESS SOLUTIONS PROVIDER

### **PROJECT TIME LINE**

Project Manager

**Procurement** 

I&E Engineer

Mechanical Engineer

Design Engineer

**Analytical Engineer** 

Rotary Equipment Engineer

Package Vendor Manager

### **FEASIBILITY**

#### **COLLABORATION**

A strong understanding of your business needs.

A provider of a wide range of resources and best business practices helping you achieve your goals.

A reliable thought partner you can trust.

#### **FEED**

# SUBJECT MATTER EXPERTISE

Front End Engineering Design (FEED) experience in project management and writing specifications.

Pre-assembled solutions to reduce installation time on-site.

A dedicated and trusted team.

# **DETAILED ENGINEEERING**

#### **RISK MANAGEMENT**

Budget pricing and delivery time support. Standardised offering.

Technical support and clarification advice.

Project management support and scheduling.

Product selection advice to ensure standard parts and minimise long lead times.

## CONSTRUCTION

#### **EXECUTION**

Onsite support and advice.

Dedicated team approach. a solutions provider that can reduce labour costs.

Prompt deliveries, schedules long lead time items.

On-site technical support and training.

# COMMISSIONING

#### **IMPLEMENTATION**

Commissioning advice & support, technical solutions provider.

Preventative maintenance schedule & spares list.

Leak test evaluations.

After sales support.

# **UNDERSTANDING YOUR NEEDS AND ACTING ON THEM**

Align capabilities Standardisation implementation Specification reviews Package vendor management Project close out PROJECT MANAGER Alignment through collaboration Project imperatives Strategy development Project insights Lessons learned Onsite troubleshooting Operational Insights Technical advice Owner Insights After sales support ACCOUNT MANAGER Inventory solutions Specification support Solutions advice MRO spares Market advice Best practices Commissioning advice Systems evaluation Specification Interpretation FIELD ENGINEER Compliance audits Global network Engineering support Standardise products Systems evaluation Product selection Product selection

TECHNICAL SUPPORT - - Industry Insights - Product se

Flow calculations

Modularisation

Fit for purpose assemblies

Product support

Delivery information

Proposal support
Delivery Information

Standardised solutions Drawings & CAD models

Flow calculations

Installation training Prior to project start

T&C reviews

Resolving challenges

Expediting materials Material certifications

Fast quality deliveries Installation manuals

Inspectors training Onsite Installation training

Tracking deliverables Product supply chain

Project close out

Material data records

TRAINING TEAM

CUSTOMER SERVICE

**CUSTOM SOLUTIONS** 

**FINANCE** 

Product manufacturing awareness

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